



15<sup>th</sup> Anniversary

Thank you for your interest in our annual contest. In 2008, we returned to the Hyatt Regency Newport Beach for 2 nights of fun and one day of business with our top producers and their guests.

On Thursday, July 31, 2008, we hosted a dinner and Casino Night. Many of our guests said this was the most fun they've had at one of our play blackjack, roulette and craps – all points in our end-of-evening prize with a Sony flat screen TV, portable **Premium Choice Rewards** points, cards.



Guests were able to win with scrip, which earned them drawing. Winners walked away DVD player, thousands of **TWH** and American Express gift cards.

On Friday, August 1, 2008, we met in the morning for our annual Producers Meeting. **TWH** executives presented new services and products, and Scott Heinila of OM Financial Network shared information about his company and their great products.

Following an afternoon of golf for those so inclined, we gathered in the evening to enjoy an evening of jazz in our skyboxes at the hotel, accompanied by drinks and heavy hors d'oeuvres. A time for music, camaraderie, making new friends, and sharing with old friends – always the highlight of the year at **TWH**.

We are working on ideas for next year's reward for top producers, so check back in with us at this spot over the next few months as we finalize our plans. Remember, the best way to be included in the fun is to be a Top Producer – so get out there and sell! And please remember to call us to help you select the right product, put together an effective sales presentation, contract you with top companies, or for any other of your business needs. We look forward to hearing from you and seeing you in person next year!



The Staff at TWH **Annuities & Insurance Agency, Inc.**